

RAPORT FINANCIAR GRADINA BIO DIN SEZONUL 2019

CHELTUIILE 2019	
Materiale saditor (seminte, rasaduri, turba, etc)	2739,46
Salarii (2 muncitori + sofer)	50634,00
Zilieri	840,00
Arat	1100,00
Costuri Prod Agricola (folie de mulcire, banda picurare, rubineti. arat)	1274,73
Consumabile	65,68
Reparatii (auto, solare, etc.)	509,00
Obiecte de inventar	1785,00
Ambalaje (caserole, pungi hartie, ladite)	276,00
Diverse	1046,62
Energia si Apa (apa, gaz, lumina, salubritate)	2624,16
Manopera reparatii (foraj)	1680,00
Servicii cu terzi (foraj manopera, certificare bio)	4787,71
Taxe	3145,23
Transport	6165,10
Asigurare (masina)	491,00
Servicii bancare	862,19
Intretinere animale de paza	879,27
TOTAL	80905,15

VENITURILE	
30 abonati	49886,85
subventia BIO	2492,00
TOTAL	52378,85

LOSS **-28526,30**

Didi's evaluation:

In the 2019 season, the garden lost money as we had not properly calculated the real cost of the baskets. We have to consider that we are unable to significantly increase the number of clients, as it would strain the land, or result in not having any vegetables for the children at AMURTEL Family. The amount of loss did not justify or offset the costs related to the approximately 3-5 baskets delivered to the AMURTEL Family home each week.

As a result this year, we have recalculated the prices in order to fully ensure that costs are covered, without straining resources that are better utilised to directly support the children in AMURTEL Family.

We want to ensure our loyal clients, that the increase in cost in this season, is simply to guarantee that the full costs of production are indeed covered, as you can see above. It was the third year that we did not break even, although it was the first time that the losses were so high.

In the 2020 season, we are aiming to raise a minimum of 73,500 RON with a minimum of 30 clients with 2450 RON average. We will not have the extra costs of the digging of the well (foraj) this year, and we have had some extra subsidy, but hopefully we reach 33-35 clients, and can then more easily cover costs. We need to save in order to replace the largest greenhouse soon, as it is the last one that we have made from wood, and the wood is rotting because it is more than 6 years old.